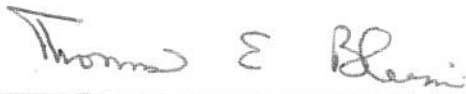


ARTICULATION AGREEMENT

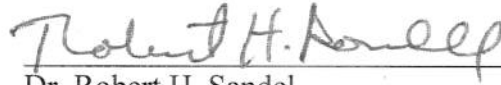
Virginia Western Community College
Associate of Science in Business Administration

Bluefield State College
Bachelor of Science in Business Administration

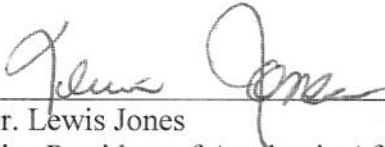
Entered into this 5th day of June, 2012.



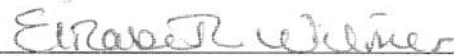
Dr. Thomas E. Blevins
President
Bluefield State College



Dr. Robert H. Sandel
President
Virginia Western Community College



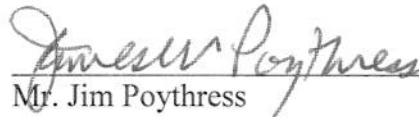
Dr. Lewis Jones
Vice President of Academic Affairs
Bluefield State College



Dr. Elizabeth Wilmer
Vice President of Academic and Student
Affairs
Virginia Western Community College



Dr. Steve Bourne
Dean, The W. Paul Cole, Jr. School of
Business
Bluefield State College



Mr. Jim Poythress
Dean of Business, Engineering and
Technology
Virginia Western Community College

ARTICULATION AGREEMENT

Virginia Western Community College, Associate of Science in Business Administration
and
Bluefield State College, Bachelor of Science in Business Administration

Bluefield State College (hereafter referred to as BSC), a college in Bluefield, West Virginia, and Virginia Western Community College (hereafter referred to as VWCC), a community college in Roanoke, Virginia, agree to offer an articulated program leading to the award of a Bachelor of Science degree in Business Administration. They further agree that students from VWCC, through this articulation policy, will be allowed to transfer credits earned for the A.S. in Business Administration to the award of the B.S. in Business Administration at BSC, as specified in the attached curriculum articulation table. The following general principles guide the operation of this Agreement:

1. The program is designed for graduates of the A.S. degree in Business Administration at VWCC.
2. A maximum of 72 credit hours from VWCC will be allowed toward the fulfillment of the 128 credit hours required for the BSC baccalaureate degree in Business Administration.
3. The BSC W. Paul Cole, Jr. School of Business standard requiring that fifty-percent (50%) of all 300-400 level business courses be completed within the Cole School of Business will apply to students transferring to BSC under this Agreement.
4. All courses meeting general education requirements at VWCC will transfer to BSC as general education.
5. Students must maintain a 2.0 cumulative grade point average in order to transfer.
6. Once the A.S. in Business Administration degree is completed at VWCC, and the student has been admitted to BSC, the student may commence the B.S. in Business Administration at BSC.
7. Any VWCC student who is a Virginia resident and completes the VWCC A.S. in Business Administration with a 3.0 or above cumulative grade point average will be granted an academic scholarship by BSC to reduce their tuition and fees to the West Virginia in-state rate for tuition and fees.

8. VWCC students who have completed the A.S. in Business Administration will be given every consideration for financial assistance and will be eligible to compete for additional academic scholarships at BSC.
9. Any VWCC student who is a Virginia resident and completes the VWCC A.S. in Business Administration with a cumulative grade point average between 2.00-2.99 will pay the Metro rate at BSC rather than the out-of-state tuition rate.
10. While VWCC and BSC do not presently have a dual enrollment program, should one be developed in the future, this Agreement will not preclude students from participation and students may apply for and receive the benefits of dual enrollment. Those students would then be subject to the policies of said program should they apply.
11. BSC will establish a mechanism to provide information on the academic progress of the VWCC students enrolled as a result of this Agreement.
12. This Agreement becomes effective on the date set forth on the first page of this document. VWCC and BSC agree to publicize this program. They further agree to monitor the performance of this Agreement and to revise it as necessary. The Agreement may be terminated by either party for just cause and after adequate notice to the other. Termination of the Agreement will not affect any students currently enrolled at VWCC in the A.S. in Business Administration program at the time of termination, and they shall be able to transfer credits pursuant to this Agreement.

BLUEFIELD STATE COLLEGE
The W. Paul Cole, Jr. School of Business

Articulation Agreement
for
Virginia Western Community College
Associate of Science in Business Administration

Virginia Western Community College			Bluefield State College		
Course Number	Course Name	Credits	Course Number	Course Name	Credits
First Semester Coursework					
ENG 111	College Composition I	3	ENGL 101	Composition I	3
HIS 111	History of World Civ I	3	HIST 101	World Civilization I	3
MTH 163	Pre-Calculus I	3	MATH 109	Algebra	3
SDV 100	College Success Skills	1		Elective	1
	Science Sequence	4		Core Science Course/Lab	4
	Total	14			14
Second Semester Coursework					
ENG 112	College Composition II	3	ENGL 102	Composition II	3
MTH 271	Applied Calculus I	3	BUSN 250	Quantitative in Business	3
	Science Sequence	4		Core Science Course/Lab	4
	Humanities/Fine Arts Elective	3		Elective	3
	Total	13		Total	13
Third Semester Coursework					
ACC 211	Principles of Accounting I	4	ACCT 201	Principles of Accounting I	3
				Elective	1
ECO 202	Principles of Microeconomics	3	ECON 212	Principles of Economics II	3
ENG 241 Or ENG 243	Survey of American Lit I OR ENG 243	3		Core Literature Course	3
HLT/PED	Health or Physical Education	2		Elective	2
ITE 115	Intro Computer Applications & Concepts	3	BUSN 130	Microsoft Word & Presentations	3
MTH 241	Statistics I	3		Elective	3
	Total	18		Total	18
Fourth Semester Coursework					
ACC 212	Principles of Accounting II	4	ACCT 212	Principles of Accounting II	3
				Elective	1
CST 100	Principles of Public Speaking	3	SPCH 208	Speech	3
ECO 201	Principle of Macroeconomics	3	ECON 211	Principles of Economics I	3
MTH 242	Statistics II	3	BUSN 310	Applied Business Statistics	3
	Elective	3		Elective	3
	Total	16		Total	16