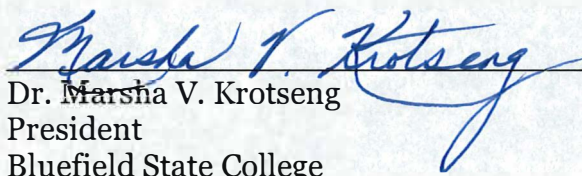


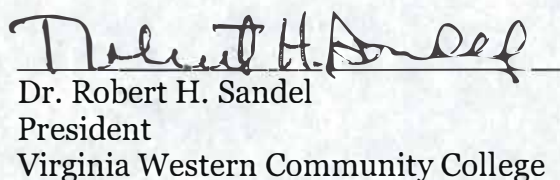
ARTICULATION AGREEMENT

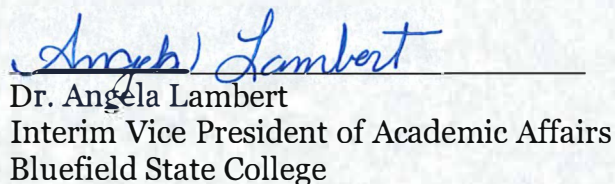
Virginia Western Community College
Associate of Applied Science in Management

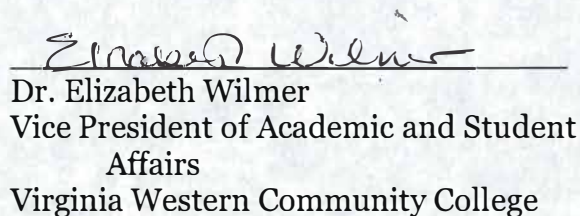
Bluefield State College
Bachelor of Science in Business Administration

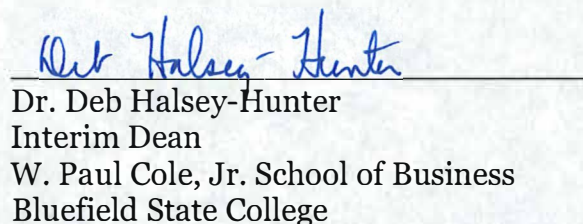
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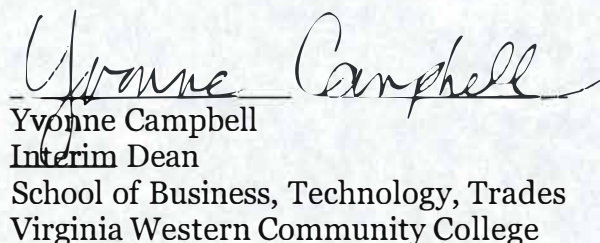

Dr. Marsha V. Krotseng
President
Bluefield State College


Dr. Robert H. Sandel
President
Virginia Western Community College


Dr. Angela Lambert
Interim Vice President of Academic Affairs
Bluefield State College


Dr. Elizabeth Wilmer
Vice President of Academic and Student
Affairs
Virginia Western Community College


Dr. Deb Halsey-Hunter
Interim Dean
W. Paul Cole, Jr. School of Business
Bluefield State College


Yvonne Campbell
Interim Dean
School of Business, Technology, Trades
Virginia Western Community College

ARTICULATION AGREEMENT

Virginia Western Community College
Associate of Applied Science in Management

Bluefield State College
Bachelor of Science in Business Administration

Bluefield State College (hereafter referred to as BSC), a college located in Bluefield, West Virginia, and Virginia Western Community College (hereafter referred to as VWCC), a community college in Roanoke, Virginia, agree to offer an articulated program leading to the award of a Bachelor of Science degree in Business Administration. They further agree that students from VWCC, through this articulation policy, will be allowed to transfer credits earned for the A.A.S. in Management to the award of the B.S. in Business Administration at BSC, as specified in the attached curriculum articulation table. The following general principles guide the operation of this Agreement:

1. The program is designed for graduates of the A.A.S. degree in Management at VWCC.
2. A maximum of 67 credit hours from VWCC will be allowed toward the fulfillment of the 120 credit hours required for the BSC baccalaureate degree in Business Administration.
3. The BSC W. Paul Cole, Jr. School of Business standard requiring that 50% of all 300-400 level business courses be completed within the Cole School of Business will apply to students transferring to BSC under this Agreement.
4. All courses meeting general education requirements at VWCC will transfer to BSC as general education courses.
5. Students must maintain a 2.0 cumulative grade point average in order to transfer.

6. Once the A.A.S. degree in Management is completed at VWCC, and the student has been admitted to BSC, the student may commence the B.S. in Business Administration at BSC.
7. Any VWCC student who is a Virginia resident and completes the VWCC A.A.S. in Management with a 3.0 or above cumulative grade point average will be granted an academic scholarship by BSC to reduce their tuition and fees to the West Virginia in-state rate for tuition and fees.
8. Any VWCC student who is a Virginia resident and completes the VWCC A.A.S. in Management with a 2.00-2.99 cumulative grade point average will pay the Metro Rate at BSC rather than the out-of-state tuition rate.
9. VWCC students who have completed the A.A.S. in Management will be given every consideration for financial assistance and will be eligible to compete for additional academic scholarships at BSC.
10. While VWCC and BSC do not presently have a dual enrollment program, should one be developed in the future, this Agreement will not preclude students from participation, and students may apply for and receive the benefits of dual enrollment. Those students would then be subject to the policies of said program.
11. This Agreement becomes effective on the date set forth on the first page of this document. VWCC and BSC agree to publicize this program. They further agree to monitor the performance of this Agreement and to revise it as necessary. The Agreement may be terminated by either party for just cause and after adequate notice to the other. Termination of the Agreement will not affect any students currently enrolled at VWCC in the A.A.S. in Management program at the time of termination, and they shall be able to transfer credits pursuant to this Agreement.

BLUEFIELD STATE COLLEGE
The W. Paul Cole, Jr. School of Business

2018 Articulation Agreement
for
Virginia Western Community College
Associate of Applied Science in Management

Virginia Western Community College			Bluefield State College		
Course Number	Course Name	Credits	Course Number	Course Name	Credits
First Semester Coursework					
SDV 101	Orientation to Busn & Prof Services	2		Elective	2
ENG 111	College Composition I	3	ENGL 101	Composition I	3
MTH 132	Business Mathematics	3		Elective	3
BUS 100	Introduction to Business	3		Elective	3
AST 155	Intro to Desktop Info Mgmt	1		Elective	1
ITE 115	Intro Computer Applications & Concepts	3	BUSN 130	Microsoft Word & Presentations	3
	Total	15			15
Second Semester Coursework					
ACC 211	Principles of Accounting I	4	ACCT 201	Principles of Accounting I	3
				Elective	1
CST 100	Principles of Public Speaking	3	COMM 208	Fundamentals of Speech	3
ITE 128	Intro to Word Processing Software	1		Elective	1
AST 153	Intro to Database Software: Microsoft Access	1		Elective	1
AST 205	Business Communications	3	BUSN 232	Business Communications	3
ECO 120	Survey of Economics	3		Elective	3
	Total	15		Total	15
Third Semester Coursework					
ACC 212	Principles of Accounting II	4	ACCT 202	Principles of Accounting II	3
				Elective	1
ITE 140	Spreadsheet Software	3	BUSN 240	Microsoft Excel	3
MKT 201	Introduction to Marketing	3	MRKT 210	Principles of Marketing	3
BUS 200	Principles of Management	3	MGMT 210	Principles of Management	3
BUS 165	Small Business Management	3	MGMT 344	Small Business Management	3
	Total	16		Total	16
Fourth Semester Coursework					
BUS 241	Business Law I	3	BUSN 301	Business Law & the Legal Environment	3
FIN 215	Financial Management	3	BUSN 350	Financial Management	3
	Humanities/Fine Arts Elective	3		Humanities/Fine Arts Elective	3
BUS 205	Human Resource Mgmt	3	MGMT 326	Human Resources	3
BUS 202	Applied Management Prin.	3		Elective	3
	Total	15		Total	15